# 1

### **USCAN**

### USCAN - Shipping, handling and surcharges

- To operate as one business, Cytiva and Pall Life Sciences will align on our "Shipping and Handling" and "Surcharge" structures leveraging Cytiva's current approach.
- The aligned conditions are effective from 1
   May 2023.
- This alignment is a transitional step for 2023
  with further changes planned for 2024 to
  continue to make it easier to do business with
  us.
- They include online and offline orders.
- Please see our shipping and handling fees to the right.
- The charge is based on the value of the order.

Sales Order Amount \$	Shipping Charge \$ *
0-250	35
251-500	65
501-2,500	100
2,501-5,000	200
5,001-10,000	400
10,001-25,000	630
25,001-50,000	1,150
50,001-100,000	2,210
100,001-200,000	3,300
200,001-500,000	5,300
500,001-1,000,000	6,300
1,000,000-2,000,000	7,400
2,000,001-5,000,000	9,000
5,000,001 +	Fixed rate 0.21% of order amount \$

<sup>\*</sup>This shipping information does not apply to Cell Culture products shipped from Logan, Utah.

- In addition to the table, where prepaid or collect freight is used, the handling charge will be a flat \$500 per order.
- Read more here: Shipping charges notification
   letter

#### Inflationary adjustment fee

- From 1 June 2022 until further notice, Cytiva is supplementing its product prices with an additional inflationary adjustment fee of 2% of the Purchase Order value.
- Inflationary surcharge letter 2022

# 2

# **EMEA**

### EMEA - Shipping, handling and surcharges

- To operate as one business, Cytiva and Pall Life
   Sciences will align on our "Shipping and
   Handling" and "Surcharge" structures leveraging
   Cytiva's current approach.
- The aligned conditions are effective from 1 May
   2023.
- This alignment is a transitional step for 2023 with further changes planned for 2024 to continue to make it easier to do business with us.

#### Inflationary adjustment fee

 From 1 June 2022 until further notice, Cytiva is supplementing its product prices with an additional inflationary adjustment fee of 2% of the Purchase Order value.

Inflationary surcharge letter 2022

# 3

# **APAC**

### APAC - Shipping, handling and surcharges

- To operate as one business, Cytiva and Pall Life Sciences will align on our "Shipping and Handling" and "Surcharge" structures leveraging Cytiva's current approach.
- The aligned conditions are effective from 1 May 2023.
- This alignment is a transitional step for 2023 with further changes planned for 2024 to continue to make it easier to do business with us.

#### Online orders - Shipping to Australia and New Zealand

- Effective 1 March 2022, all orders placed online will incur a 2% Handling Charge\*. The 2% Handling
  Charge will be applied to the total shippable product order value but excluding taxes and other
  charges. For more information refer to the <u>customer notification letter 2022 freight and handling</u>
  <u>surcharge letter</u>.
- All orders and delivery schedules are subject to stock availability. A minimum lead time of 10 days will apply to all shipments to Australia and New Zealand.
- \*Select products from our HyClone Cell Culture and our Vanrx™ machine product ranges may be subject to specific Shipping and Handling charges which will be calculated at point of invoicing.
- Cytiva reserves the right to determine how Shipping and Handling is charged on any received orders.

# Offline orders - Shipping to Australia, New Zealand, India, Singapore, Thailand, Korea

- Effective 1 March 2022, all orders placed will incur a 2% Handling Charge\*. The 2% Handling Charge will be applied to the total shippable product order value but excluding taxes and other charges. For more information refer to the <u>Customer notification letter 2022 freight and handling surcharge</u> letter below.
- \*Select products from our HyClone Cell Culture and our Vanrx™ machine product ranges may be subject to specific Shipping and Handling charges which will be calculated at point of invoicing.
- · Cytiva reserves the right to determine how Shipping and Handling is charged on any received orders.

### China - Shipping, handling and surcharges

- To operate as one business, Cytiva and Pall Life Sciences will align on our "Shipping and Handling" and "Surcharge" structures leveraging Cytiva's current approach.
- The aligned conditions are effective from 1 May 2023.
- This alignment is a transitional step for 2023 with further changes planned for 2024 to continue to make it easier to do business with us.

#### Shipped to China – online and offline orders

Effective March 2022, all orders placed online will incur additional shipping and handling fees. Taxes and other fees are not included. The rates are shown in the table below.

#### Online and offline orders rate table (CNY)

Range of physical amounts in the contract (RMB) in CNY	Surcharge rates
0-1,288,959	2.5%
1,288,959-6,444,794	2.0%
6,444,794-32,223.970	1.5%
>32,223.970	1.0%

<sup>\*</sup>Based on the total amount of physical goods in the contract, excluding the amount of non-physical goods in the service category.

### Shipped to Hong Kong

Effective March 2022, all orders placed online will incur additional shipping and handling fees. Taxes and other fees are not included. The rates are shown in the table below.

#### Online and offline orders rate table (HKD)

Range of physical amounts in the contract in HKD	Surcharge rates
0-1,556,965	2.5%
1,556,965 - 7,784,827	2.0%
7,784,827 - 38,924,136	1.5%
> 38,924,136	1.0%

#### Shipped to Taiwan

Effective March 2022, all orders placed online will incur additional shipping and handling fees. Taxes and other fees are not included. The rates are shown in the table below.

#### Online and offline orders rate table (TWD)

Range of physical amounts in the contract in TWD	Surcharge rates
0 - 5,568,393	2.5%
5,568,393 - 27,841,968	2.0%
27,841,968 - 139,209,844	1.5%
> 139,209,844	1.0%