



Magic Supplier Collaboration

Make Cytiva Sourcing and our suppliers more effective through better processes and systems

October 2025





First supplier onboarded beginning of 2020
and more than 400 suppliers onboarded
ytd.

SuCo- Digital tool for and enablement of secure supplier access to real-time part information (“drawing access”)



Problem Statement

- Email based system support and for sharing of data with suppliers
- Lack of transparency and traceability for RFQ's, supplier initiated changes and supplier change notifications
- High level of manual non-value adding work to share part data with suppliers
- Person dependent



Goal

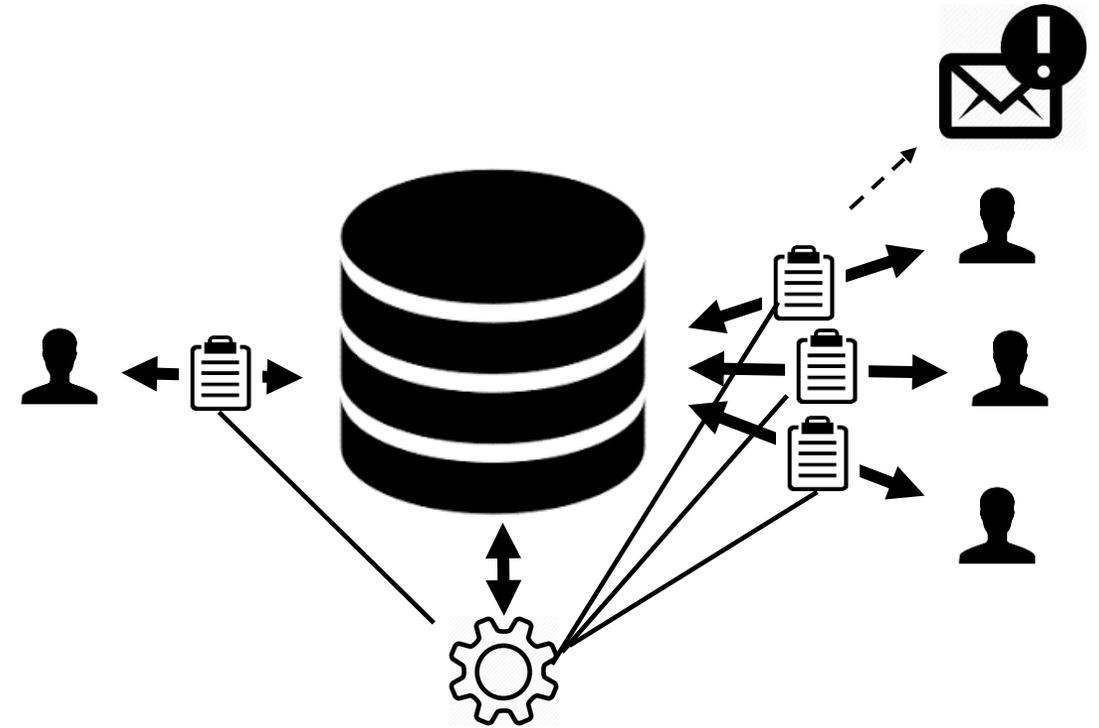
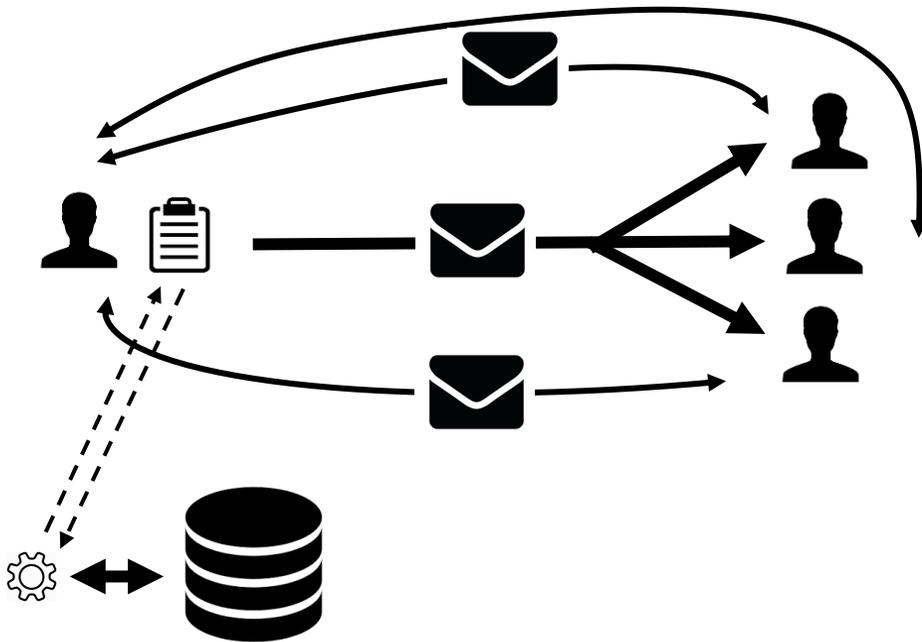
- Easy-to-use Supplier portal
- Digital RFQ/SCR/SCN processes tailored for Cytiva needs
- Standardized templates to fit Cytiva needs
- Secure “drawing access” for supplier to parts Supplier provide to Cytiva
- Intuitive bi-directional collaboration tool to request and share data

Managing Supplier Collaboration Processes



As-Is (manual uploading & update & **many emails**)

To-Be (seamless communication and updating)



Benefits



Bi-directional communication tool for highly flexible, instantaneous and paperless communication between Cytiva and suppliers



One-Stop-Shop to access Cytiva part info (access EBL's, specifications, general standards, RFQ's, SCR's, respond to Cytiva questionnaires and requests



Controlled access for suppliers to documents like standard policies, procedures and engineering specifications



Collaborate with suppliers on production readiness (supplier production part approvals) and change requests (either party can initiate such requests) as well as quality concerns and ongoing improvement



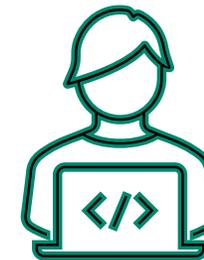
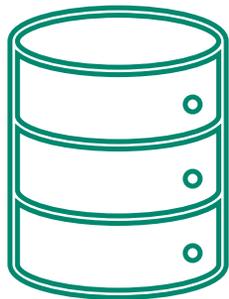
Structure for Supplier Collaboration

Cytiva

Cytiva staff (buyer) work in internal PLM system (Magic) for managing Supplier Collaboration Processes

Supplier

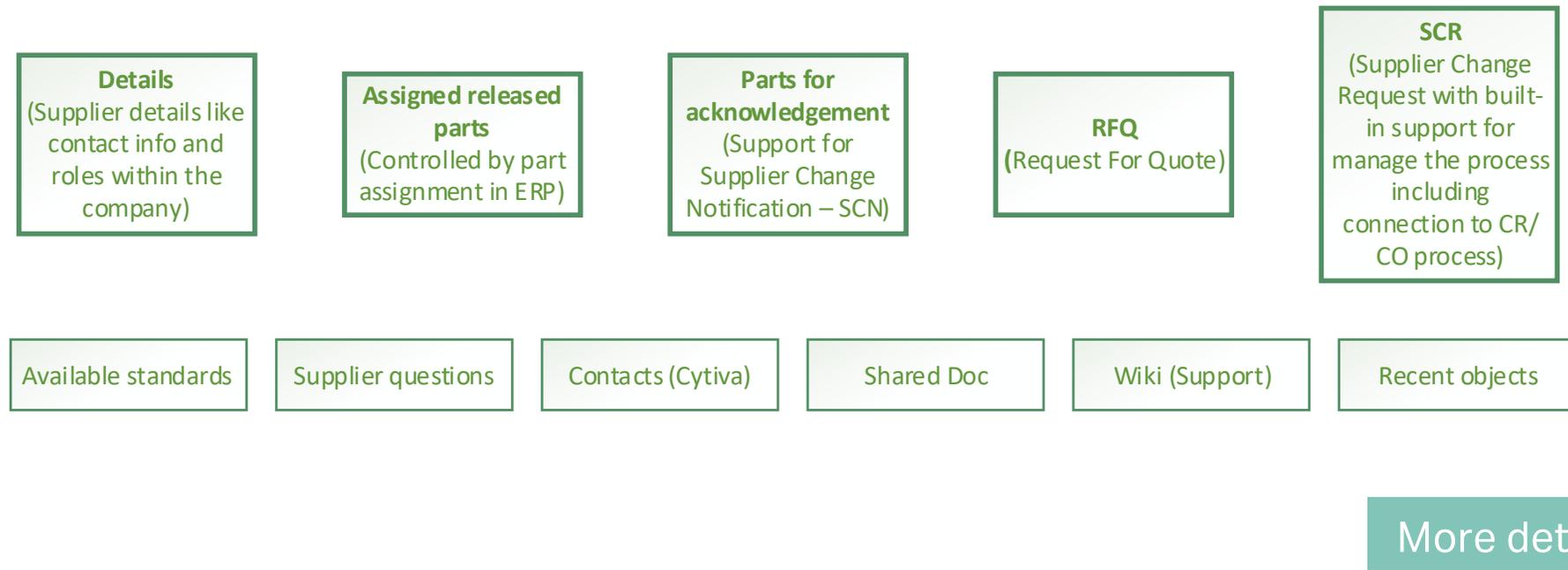
Supplier access to "own" parts and Bill of Materials, manage RFQ response, SCR's and collaborate on part changes with Cytiva sourcing via the portal





Supplier Collaboration Portal functionality - overview

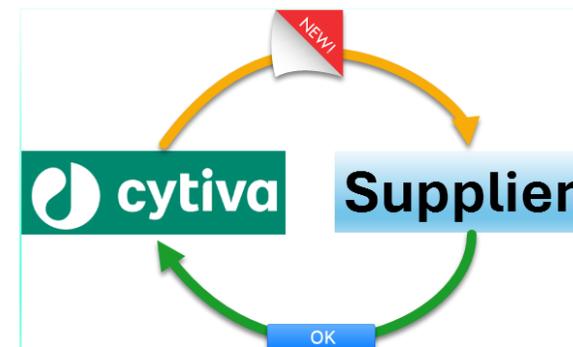
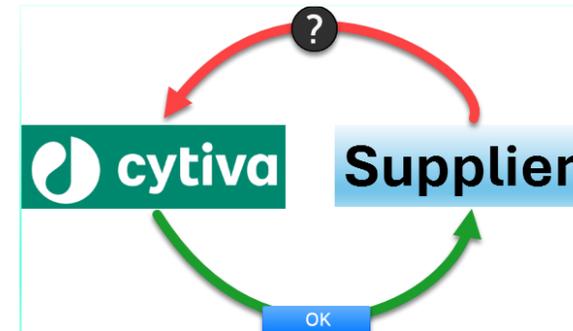
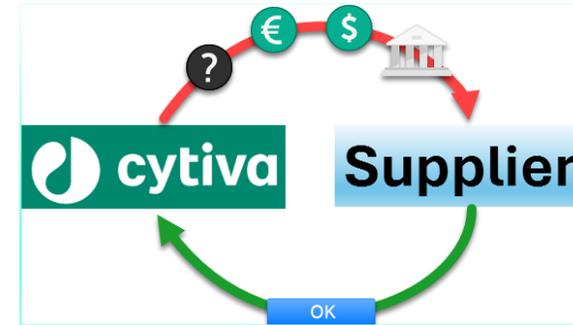
The current setup of main functionality is listed below, and the ambition is to continuously update it with improved or new functionality



3 main functionalities

SuCo (Supplier Collaboration) portal is able to be used to share parts and par specifications with approved supplier through:

1. **RFQ** (Request For Quote)
Initial supplier agreement including costing & sourcing of material with potential suppliers
2. **SCR** (Supplier Change Request)
Supplier is requesting that Cytiva makes a change to a part or specification
3. **SCN** (Supplier Change Notification)
Cytiva is sending changes to existing part or specification(s) to be implemented at the approved supplier(s)



The entrance view of the portal



Supplier Portal

Indicators for new actions

SCR NOT YET SUBMITTED 19

PARTS TO ACKNOWLEDGE 3

LATEST RELEASED GENERAL STANDARD 2023-02-22

Inbox

Set Location Logout

Details Assigned Released Parts Acknowledgements Available Standards Contacts Issues Shared Doc Wiki Recent Objects

Sub menu

Main menu to navigate from

Location setting

Discussion panel

TYPE	NAME	EBL	EBL TRANSFER DATE	DESCRIPTION	LAST PO DATE	ORGANIZATION	SUPPLIER COMMENT	OPEN ISSUES
Fabricated Item				SupplierPortal Demo Part	2020-10-26	Unknown	Test Part for the Portal , Suppliers field for !	Supplier Change Request ISS-0002487 - Supplier Change Request ISS-0003392 - Supplier Change Request ISS-0004093 - Supplier Change Request ISS-0004891 -
Fabricated Item				it Part defined with (MEP) Buy Part PP CLAMP	2020-10-26	Unknown	Test Part for the Portal , Suppliers field for !	Supplier Change Request ISS-0004269 -
Fabricated Item				SuCO Test Part defined with SPEC and BOM (Buy Part)	2020-10-26	Unknown	Test Part for the Portal , Suppliers field for !	

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Thank you



For contact or support, please use the following email address:

supplierportal@cytiva.com