



Customer safety stock offer

BioProcess chromatography media and ReadyToProcess columns

In manufacturing of biopharmaceuticals, there is little room for incidents that cause long delays. To avoid delivery lead times of replacement products, in case of an incident, it is common to keep a safety stock of production equipment and consumables. The volumes of consumables required could present a substantial part of the overall production cost in clinical manufacturing, as does a safety stock of these consumables. To help reduce cost, we offer to keep safety stocks of BioProcess™ media (resins) and ReadyToProcess™ columns for our customers.

For BioProcess media, we have successfully supported many of the world's largest biopharmaceutical companies with this service for more than 10 years. The offer is now extended to cover also our ReadyToProcess columns.

Gain peace of mind with a customer safety stock

For a monthly fee, the customer safety stock is kept at any of our global warehouses. To take advantage of this offer, the customer defines requested product, volume, and time period over which the safety stock should be available. The customer safety stock is offered with or without purchase obligation. The former is targeting regular manufacturing, whereas the latter is targeting production for clinical trials.

The customer safety stock offer without purchase obligation covers our most commonly used standard stock items of BioProcess media and ReadyToProcess columns and the maximum storage period for a specific lot is six months. The safety stock offer with purchase obligation is associated with a lower fee and covers any of our BioProcess media or ReadyToProcess columns. The time limit of this offer will depend on product and will be determined in agreement with the customer.

The monthly fee is dependent on product, warehouse location, and whether there is a purchase obligation or not associated with the offer. Delivery time from the safety stock is normally within 2 to 5 days depending on customer site and safety stock locations.

Securing your service

Cytiva holds more than 50 years of experience in the biotech industry and offers a wide range of technologies, products, and services. Starting with the development of Sephadex™ in 1959, we have continued to provide innovative solutions to enable manufacturing of next-generation biopharmaceuticals. Over the years, we have supplied more than four million liters of chromatography media, more than 10 000 process-scale columns, and more than 3000 chromatography systems. This track record of continued supply to the biopharmaceutical industry shows our commitment and capability.

Today, we offer more than 100 different chromatography media, products that are used in the majority of all FDA-approved manufacturing processes for biopharmaceuticals.

Being part of Cytiva, one of the world's largest companies with one of the largest installed capacities for production of chromatography media, we have the financial capability, the sales volume, and batch sizes to enable support of our customers with safety stock offers.

How to order

To take advantage of the customer safety stock offer, please contact your local sales representative to discuss your individual needs and products available for the offer.

cytiva.com

Cytiva and the Drop logo are trademarks of Global Life Sciences IP Holdco LLC or an affiliate. BioProcess, ReadyToProcess, and Sephadex are trademarks of Global Life Sciences Solutions USA LLC or an affiliate doing business as Cytiva.

© 2020 Cytiva

For local office contact information, visit cytiva.com/contact

CY14780-23Nov20-FL

Customer safety stocks can contribute to

- Secured manufacturing uptime
- Reduced inventory cost
- Improved operating cash flow

