

## New Shipping Charges Notification Letter

Dear Valued Customer,

The purpose of this letter is to inform you that Cytiva is implementing new shipping charges, which will become **effective on 1<sup>st</sup> January 2022**.

Despite efforts to mitigate customer impact, Cytiva is raising its shipping charges in reaction to significant cost pressures from freight and handling charges dictated by external economic factors. We appreciate your understanding of this change as we work together to manage these costs effectively.

The table below provides the details of the new shipping charges.

Sales Order Amount \$	New Shipping Charge \$ *
<b>0- 250</b>	30
<b>251 - 500</b>	60
<b>501 - 2,500</b>	90
<b>2,501 - 5,000</b>	180
<b>5,001 - 10,000</b>	360
<b>10,001 - 25,000</b>	600
<b>25,001 - 50,000</b>	1,080
<b>50,001 - 100,000</b>	2,100
<b>100,001 - 200,000</b>	3,100
<b>200,001 - 500,000</b>	5,000
<b>500,001 - 1,000,000</b>	6,000
<b>1,000,001 - 2,000,000</b>	7,000
<b>2,000,001 - 5,000,000</b>	8,000
<b>5,000,001 +</b>	Fixed rate 0.2% of order amount \$

\* This shipping information does not apply to Cell Culture products shipped from Logan, Utah.

In addition to the table, where **prepaid or collect freight** is used, the **handling charge** will be a flat **\$50 per order**.

The shipping charge for **Ice** will be a flat **\$25 per order**.

We thank you for your continued business and are committed to keep delivering best in class products for the years to come. Please feel free to contact your Cytiva Account Manager or our Customer Service organization if you have any questions regarding shipping charges.

Sincerely,



**Clement Fourny**  
 GM Commercial Strategy & Operations  
 Cytiva